



RIGHT TO PLAY
PROTECT. EDUCATE. EMPOWER.

Title: Partnerships & Philanthropy Manager
Reports to: Director of Development
Location: Vauxhall, London
Hours: Full time (40 hours per week including lunch breaks) and occasional evenings
Remuneration: £37,000-£40,000 plus benefits (depending on experience)
Contract: Permanent

Right To Play UK (RTP) was established in 2006 and is part of Right To Play International, operating in 15 countries worldwide. Our mission is simple: to protect, educate and empower children to rise above adversity using the power of play. In the UK we support the global mission through our partnerships with companies, individuals, foundations and our strong portfolio of fundraising events.

The Partnerships and Philanthropy Manager will be responsible for driving new business across Corporate Fundraising, as well as account managing key relationships with our Corporate Partners, in order to grow our fundraising portfolio and help us reach our 2020+ goals. They will deliver a fundraising strategy that grows high value, multi-year revenue, largely through corporate partnerships but also major gifts when required. In return, they will be part of a dynamic and agile team, who are passionate about helping children rise above adversity and reach their full potential.

Our current partners include Stars Group, formerly known as PokerStars, Jimmy Choo and International Franchise Partners, to name a few, and we are in advanced negotiations on a hugely exciting partnership with a major global sporting franchise. We're excited to build on this success!

This new role will help us to develop our strategic partnerships, comprising of corporate donations, staff fundraising and other fundraising related activities such as merchandise, CRM etc, as well as charity of the year. This role requires someone who can focus on growing our corporate partnerships but also support growth in our Philanthropy. There will be times where the role leans more towards one area than the other and the post holder must be able to adapt to, and capitalise on, the variety of opportunities this role will present.

This person will bring a proven track record of successfully scoping and winning new business worth £50k + within a charity context. International development experience would be beneficial, although not essential. Experience of working with major donors is not essential, and we're able to support you in developing your experience in this area.

To request a copy of the job description or to apply for the role, please contact Simon Callaghan at Peridot Partners, our recruitment consultants on simon@peridotpartners.co.uk or call 07702 678658.

Closing date: We're running an open recruitment process and will be interviewing suitable candidates as soon as applications are received. CV and 1 side of A4 covering letter in application.